



VIAJES
EUROAMERICA
Destination Management Company

YOUR GROUND HANDLER
IN SPAIN



www.viajeseuroamerica.com

*Excellence
through efficiency*



**VIAJES
EUROAMERICA**
Destination Management Company

F.I.T. & GROUPS

MEETINGS & INCENTIVES

VISIT & DAILY TOURS - VDT

BOOKING ON LINE SYSTEM

FOR ACCOMMODATION - TRANSFERS - EXCURSIONS AND ESCORTED TOURS

Years of confidence



Pedro García
MANAGING DIRECTOR



I would like to take this opportunity to give you a very warm welcome and i would also like you to get better acquainted with our company.

Founded in 1990, Viajes Euroamérica acts exclusively as a receptive agency. throughout the years, we have grown thanks to the confidence our clients have deposited in us, and because of all our constant efforts to provide our valued customers with a personalized, professional, competitive and most of all a highly efficient service.

Our team is formed by travel professionals with many years of experience in our sector. we are specialized in organizing exceptional events and we are determined to constantly improve our standards. our employees have been carefully selected and they speak several languages.

Our main object is "YOUR SATISFACTION", or better said "THE SATISFACTION OF ALL OUR CLIENTS".

Our three divisions F.I.T. & GROUPS, EUROAMERICA MEETING & INCENTIVES AND VISIT & DAILY TOURS-VDT. provide our esteemed clientel with a wide range of the most diverse possibilities of "tailor made" events for individuals or groups.

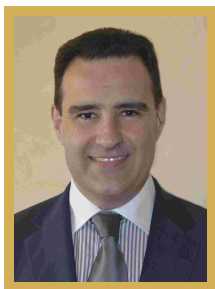
The strategy of our company "large enough to obtain competitive prices and small enough to offer a personalized service".

Put us to the test, and you will be pleased to learn more about our comprehensive services.

Trust in us



Pedro
SALES & PRODUCT DIRECTOR



Javier
CONTRACTING MANAGER

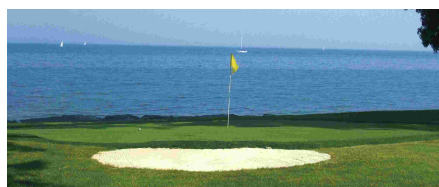
We are proud to have among our clients an important number of worldwide operating companies that over the years have put their trust in us. This does not only refer to an important volume, but also to the high quality of the commercialised product, thus increasing the level of satisfaction of our valued customers.

As discretion is important to us, we are not able to provide our potential customers with the names of companies that use our services. However, we would be very pleased to provide you with references should it be of your interest.

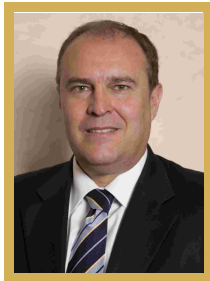
We in VIAJES EUROAMERICA are aware that each client has special needs so that specific requirements do not have to coincide with the rest of our clients. We also understand that in our highly competitive and globalized world business opportunities will only increase if we are able to present an attractive product, which has to be very different from the ones already in the market. It has to be competitive in price and presented with a maximum amount of professionalism and personal attention, which is our strength.

For these reasons, VIAJES EUROAMERICA takes advantage of the long-standing relationship with our suppliers. They are constantly launching new products adding new locations of great interest.

IN EUROAMERICA, we are open to listen to your needs. We are artisans in the travel business.



Big enough to cope, small enough to care



Manuel
DIRECTOR INCOMING DIVISION

f.i.t. & groups

Being responsible for the Incoming Division, I am convinced that our day-by-day operations need very special attention. This can only be realized when there is a human behind you and an enthusiastic team you can trust.

For this reason, our staff has been carefully selected and trained. Everybody speaks several languages. Our tour guides and tour managers are professionals and dispose of great experience in their respective areas.

Our drivers are very experienced, helpful and friendly at the same time as our hostesses provide a warm meet & greet arrival at the airport. They take excellent care of clients throughout their visit.

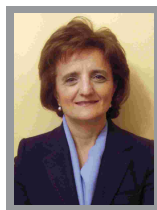
We maintain a very close relationship and a deep mutual understanding with our hoteliers, transport companies and many other suppliers, thus being able to meet all our customer's demands with complete confidence.

Inquiries from FIT's and Groups receive an attentive treatment and a swift response from our different departments. Constantly controlled by Senior Supervisors they are able to provide our clients with a comprehensive range of fine services in the most diverse areas, such as leisure, culture, art and history, sports, agriculture, industry, special interest, etc.

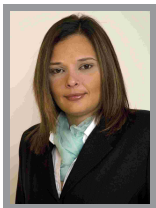
Therefore, year after year, we can be proud of a job well accomplished!!



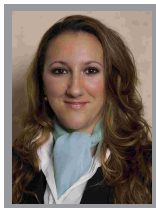
Inma
OPERATIONS MANAGER
BARCELONA



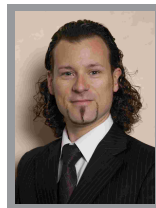
Angeles
OPERATIONS MANAGER
MADRID



María Luz



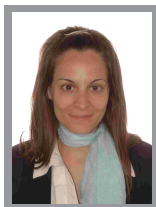
Sonia



Fabrice



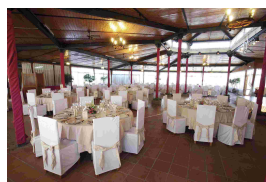
Desirée



Marina



Alina



Confidential Tariff for Tour Operators

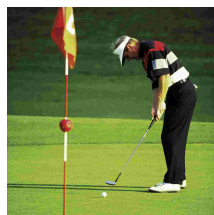
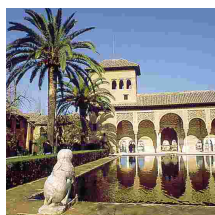
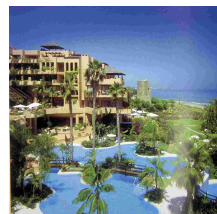
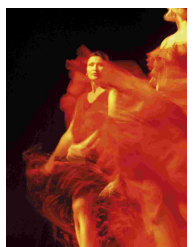
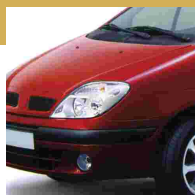
We, in Viajes Euroamerica, would like to introduce you this NEW system. From now on you can get our On-Line Confidential Tariff just by requesting your access keys and linking to our site. This tool will enable you to find most of our products and rates in order to help you preparing your own packages. We believe that all your needs will be covered now in a much easier and faster way.

The screenshot shows a web browser window with the following elements:

- Header:** "VIAJES EUROAMERICA Ground Operator in Spain" with a globe icon and the URL "www.viajeseuroamerica.com".
- Left Navigation Menu:** A list of categories including "Agreements", "ACCOMMODATION", "ACCOMMODATION IN PARADORES", "RURAL HOTELS OF ANDALUCIA", "TRANSFERS", "HIRE OF MOTOR COACH", "CHAUFFEUR DRIVEN", "RENT A CAR", "SIGHTSEEING TOURS", "ESCORTED TOURS", "GREEN FEES", "GOLF PACKAGES", "TOUR ESCORT/ GUIDE", "MONUMENTS & OTHER SIGHTS", "SPECIAL EVENTS", "SPECIAL OFFEERS", "HIGH SPEED TRAIN - AVE", and "EXIT".
- Main Content Area:**
 - Print Button:** A "Print" button in the top right corner.
 - Section Header:** "You have entered into your Agreement & Conditions with Viajes Euroamerica".
 - Text:** "Only you, with the password that you have received from us, are entitled to access these rates and conditions. With this Tool you will be able to prepare your own packages such as, accommodation, transfers, bus and car rental, sightseeing tours and excursions, escorted tours, local guides, etc. All prices shown are in euros NET to you and all taxes are included. In case of any change, it will be duly communicated on time. Any other condition which has been negotiated and is not listed on the left hand side product menu, please look for them at the agreements menu. This Confidential Tariff is based on F.I.T. requirements; however, some of the rates can also be applied to Groups, i.e. Transfers, guides, entrance fees to monuments, Golf and others, these you can use for a quick quote to your clients. Quotes for groups: Tours in the Iberian Peninsula (private), Stay put Holidays and M.I.C.E. products will always be on request and specially prepared for that particular group taking into consideration all your clients needs. In order to protect your confidentiality, your password might be modified, informing you of the new access codes in due time. For this reason, we would appreciate very much for you to consider this offer as confidential and only for your exclusive use."
 - Contact Information:** "Should you require further assistance, please do not hesitate to contact us:"
 - Costa del Sol Head Office:** Avda. Carlota Alessandri, 110 - 29620 Torremolinos - Malaga - SPAIN. Telephone: 0034 95 205 83 66 - Fax: 0034 95 205 84 55. Email: costadelsol@viajeseuroamerica.com
 - Barcelona Branch Office:** Paseo de Gracia, 118 Principal - Suite 30 - 08008 Barcelona - SPAIN. Telephone: 0034 93 255 31 61 - Fax: 0034 93 255 31 09. Email: barcelona@viajeseuroamerica.com
 - Madrid Branch Office:** C/. Gran Via, 79 7th Floor - Suite 701 - 28013 Madrid - SPAIN. Telephone: 0034 91 758 80 92 - Fax: 0034 91 547 66 94. Email: madrid@viajeseuroamerica.com
- Footer:** "Viajes Euroamerica | Contact | Euroamerica Viajes · Avda. Carlota Alessandri, 110 29620 Torremolinos · Málaga - SPAIN Telephone: 0034 95 205 83 66 Fax: 0034 95 205 84 55"

Products

- ▶ ACCOMMODATION
- ▶ TRANSFERS BY PRIVATE CAR
- ▶ TRANSFERS BY PRIVATE COACH
- ▶ COACH TOURS
- ▶ EXCURSIONS
- ▶ FLY AND DRIVE PACKAGES
- ▶ GREEN FEES
- ▶ GOLF PACKAGES
- ▶ CAR HIRE



BOOKING ON-LINE

This system is the latest developed division in Viajes Euromerica, which is going through a great evolution and is taking advantage of this constantly increasing channel of distribution. Our goal is to make our travel agents work much easier, by offering availability and confirmations on-line for a wide selection of Hotels and Apartments.

XML Interface:

Through this system we offer you the possibility to incorporate our booking to your portal. Ask for this service and we will be able to get you connected to us. Do not wait, please visit our website and ask for your login and password.

www.viajeseuroamerica.com

Incentives

Euroamérica is one of Spain's leading Destination Management Companies, specialised in Conferences, Conventions and Incentives. We offer a great variety of excellent venues to ensure the success of all our events. Our multilingual professionals provide our clients with a customised programme to fulfil every need.

Thanks to hard and dedicated work, we have been able to build up an excellent reputation for quality and excellent services in both Europe and the United States. Constant attention to our client's requirements, combined with a clear understanding of event organisation on behalf of our prime business partners guarantee you utmost quality in all our services.

Euroamérica has gained this confidence by thoroughly applying the professional expertise of our staff and that of our partner firms. Our Management team is aware of the fact that finding the right approach for each individual client is the key to success.

Entertainment

Gala Dinners

Theme Parties

Cultural Visits

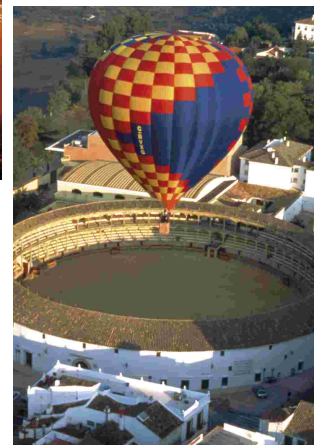
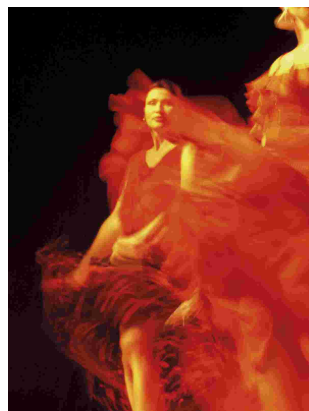
Adventure Activities

Special Events

Hotel Selection and Reservations

Restaurant Selection and Reservations

Dine-Around



Conferences and congresses

Our view of the Conference World is both sensitive and professional. In order to guarantee success each project is tailor-made to meet the high standards of our valued clients. Top quality results are achieved by carefully listening to our client's necessities. Our professional competence and our qualified staff are a guarantee for your success.

Conference Management
Event Coordination
Banquet & Reception Services
Audio-visual Services
Corporate Gift Selection and Purchase
Floral Arrangement
Olympic Competitions
Fashion Shows



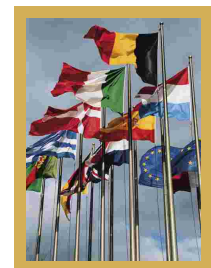
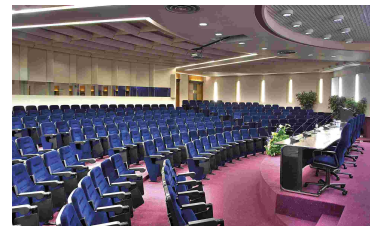
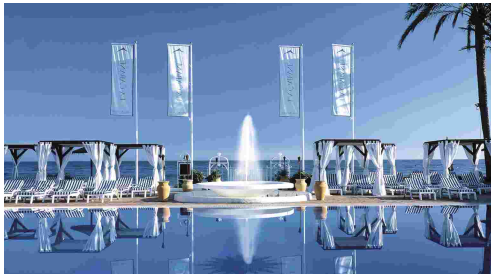
Maribel



Karen



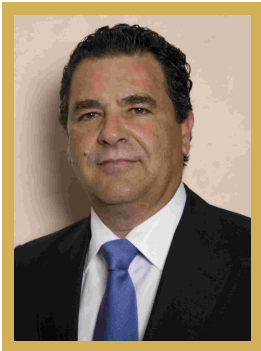
Emily



Visit & daily tours



E-mail: info@vdtexcursiones.com
www.vdtexcursiones.com



Julio
DIRECTOR

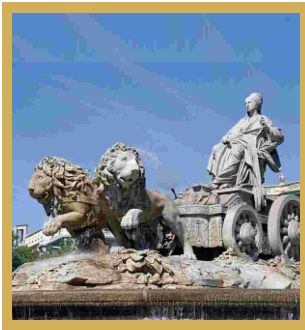
Founded in the year 2005 as a commercial brand for Viajes Euroamerica, acting as a Tour Operator for Retail and Wholesale Travel Agents nacional and International.

The main products that we offer to our clients, are the organization of excursions leaving from the Costa del Sol to all the major cities in Andalucia such as Granada, Cordoba, Seville, Ronda etc. Including Morrocco and Portugal.

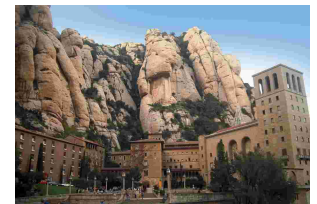
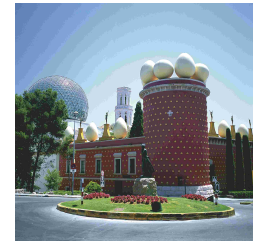
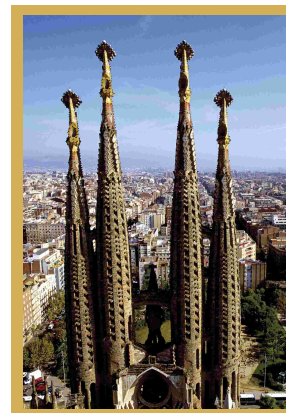
Our main task is to create every time more excursions where our clients can enjoy new experiences. To date we can offer a wide range of unknown places with charm throughout Andalucia.

With our new brochure you can obtain all the necessary information relevant to our tours.

MADRID

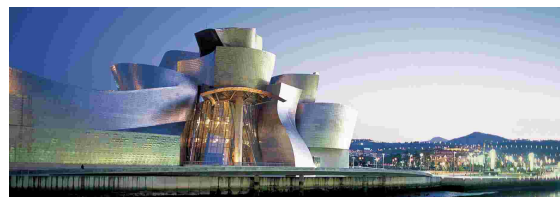
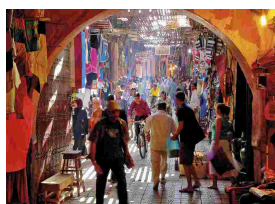
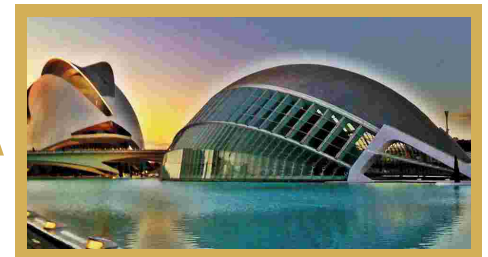


BARCELONA



COSTA DEL SOL

VALENCIA



BILBAO

Financial department

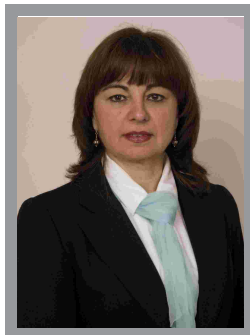


Being responsible for Euroamérica's financial department is a great challenge for me. The company is growing, constantly opening new markets and consequently our clients come from all parts of the world.

Euroamérica is focusing its efforts on persistently improving the relationship with its customers. Therefore, all your queries, questions and comments about invoicing, forms of payment and so on will always be welcome!!



Antonio



Pepa



Rocío





VIAJES
EUROAMERICA
Destination Management Company

Costa del Sol Head Office

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